





Colin M. Clark, C(k)P®, AIF®, CPFA®

Senior Vice President, Retirement

Washington Financial Group, a division of HUB
International Mid-Atlantic Inc.

Colin is a Senior Vice President at HUB Retirement and Wealth Management (formerly Washington Financial Group), focusing on corporate and non-profit retirement plans. He has extensive experience managing assets for individuals, corporations, and pension plans including establishing and consulting on 401(k) plans, 403(b) plans, profit sharing, cash balance and executive benefit plans. Colin's day to day responsibilities include working with plan trustees on addressing their fiduciary responsibilities and working with individuals on managing their retirement accounts.

Colin is a proud member of the team that was named a 2021 PLANADVISER Top 100 Retirement Plan Advisor, a 2022 NAPA Top DC Advisor Team as well as the 2017 PLANSPONSOR Retirement Plan Adviser Small Team of the Year. The 2017 PLANSPONSOR Retirement Plan Adviser of the Year winners have demonstrated leadership and a commitment to excellence for their retirement plan sponsor clients and participants.

Colin was recently named to the 2020 Financial Times Top 401 Retirement Plan Advisors list. He is also a board member of the Retirement Advisor Council, a national organization that advocates for successful qualified plan and participant retirement outcomes through the collaborative efforts of experienced, qualified retirement plan advisors, investment managers and defined contribution plan service providers.

Colin has four children, is the office grill master, enjoys coaching football and soccer as well as playing in local USTA tennis leagues.

¹The PLANADVISER Top 100 Retirement Plan Advisers list is compiled from responses to the PLANADVISER Retirement Plan Adviser Survey. The list is drawn solely from a set of quantitative variables and information in the survey supplied by the advisers themselves. For an adviser to be eligible for recognition in this year's Top 100, they had to submit a completed entry to the Retirement Plan Adviser Survey. A sub-segment of the questions was used to determine eligibility for the Top 100. This award does not evaluate the quality of services provided to clients and is not indicative of future performance. Neither the advisors nor their parent firms pay a fee to PLANADVISER in exchange for inclusion in the Top 100.

²To be considered a 2021 NAPA Top DC Advisor Team, advisers had to submit an application form to NAPA-Net. The list focuses on investment advisory teams, rather than individual investment advisers, and on the defined contribution practice specifically. Teams are ranked based on Assets under Advisement (as of 12/31/2020). The complete list can be found here: https://www.napa-net.org/industry-intel/industry-lists/top-dc-advisor-teams-2020.

³The PLANSPONSOR Retirement Plan Adviser of the Year includes winners across four categories: individual, small team, large team and mega team. Judges look for advisory practices that employ industry best practices across a number of areas, including the implementation of auto enrollment, auto escalation and reenrollment, especially at higher levels than the industry norms. Advisers that are successful in the award program need to demonstrate a commitment to outcomes-based measurement and encourage plan sponsor clients to create plans not that are just in the best interest of the company but are in the best interest of participants. This award does not evaluate the quality of services provided to clients and is not indicative of future performance. Neither the advisors nor their parent firms pay a fee to PLANSPONSOR in exchange for the Retirement Plan Adviser of the Year award.

⁴The Financial Times 401 Top Retirement Advisors is an independent listing produced annually by Ignites Research, a division of Money-Media, Inc., on behalf of the Financial Times (October 2020). The FT 401 is based on data gathered from advisors, regulatory disclosures, and the FT's research. The listing reflects each advisor's status in six primary areas: DC plan assets under advisement (AUA), DC AUA growth rate, specialization in DC plans, years of experience, advanced industry credentials and compliance record. A total of 855 advisors applied for the award, of which 401 were selected (47%). This award is not indicative of the advisor's future performance. Neither the advisors nor their parent firms pay a fee to the Financial Times in exchange for inclusion in the FT 401.







Rick L. Hope, C(k)P®, AIF®, CPFA®

Senior Vice President, Retirement & Private Wealth

Washington Financial Group, a division of HUB

International Mid-Atlantic Inc.

Rick is a Senior Vice President at HUB Retirement and Wealth Management (formerly Washington Financial Group), where he helps individuals and organizations with retirement plan solutions. For over 30 years, he has developed a specialty in the retirement planning industry with both privately held and publicly traded businesses. In addition to working with 401(k) plans and clients, Rick is a regular panel moderator for The Plan Sponsor University (TPSU) educational programs in the Washington, DC Metro area. Rick is also the Past President of the Laurel Lions Club and Past President of the Columbia Rotary Club.

Rick is a proud member of the team that was named a 2021 PLANADVISER Top 100 Retirement Plan Advisor, a 2022 NAPA Top DC Advisor Team as well as the 2017 PLANSPONSOR Retirement Plan Adviser Small Team of the Year. The 2017 PLANSPONSOR Retirement Plan Adviser of the Year winners have demonstrated leadership and a commitment to excellence for their retirement plan sponsor clients and participants.

Rick was recently named to the 2020 Financial Times Top 401 Retirement Plan Advisors⁴ list.

Rick and his wife Karen reside in Ellicott City, MD. They have raised two children, Alex and Taylor, who are now grown and living independently. The Hope family has strong roots in Howard County as they have been residents there for the past 35 years. Rick is also a member of Grace Community Church, in Fulton, Maryland.

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Tom Leverone, CPFA®, C(k)P®, ChFC®, CLTC® Senior Vice President Washington Financial Group, a division of HUB International Mid-Atlantic Inc.

Tom is a Senior Vice President at HUB Retirement and Wealth Management (formerly Washington Financial Group), specializing in the retirement plan market assisting with setting up and managing 401(k) plans. Tom works with companies and individuals to determine their needs and provide appropriate financial strategies.

In the 401(k) field, Tom works with employers to set up and manage retirement plans that help participants prepare for retirement. He works with companies to develop strong employee education programs including onsite workshops and face-to-face meetings. Tom also works with employers to help them understand and address their fiduciary responsibilities. His team of professionals work together to help clients manage the most appropriate, cost-effective retirement plan. Tom also leads interactive discussions and break-out sessions during The Plan Sponsor University (TPSU) programs in the Washington, DC Metro area.

Tom is a proud member of the team that was named a 2021 PLANADVISER Top 100 Retirement Plan Advisor, a 2022 NAPA Top DC Advisor Team as well as the 2017 PLANSPONSOR Retirement Plan Adviser Small Team of the Year. The 2017 PLANSPONSOR Retirement Plan Adviser of the Year winners have demonstrated leadership and a commitment to excellence for their retirement plan sponsor clients and participants.

Tom is an active volunteer in the Vienna community coaching a variety of sports teams. He is married and has four children.

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